

UNIVERSAL BIOSENSORS, INC.
CURRENT AND DESIRED BOARD SKILLS MATRIX

Board skills	Judith	Marshall	David	Craig
• Executive leadership and strategic thinking capabilities	X	X	X	X
• Medical device and technology industry – senior management experience both within Australia and internationally in large medical device companies			X	
• Global experience – exposure to a range of political, cultural, regulatory and business environments	X	X	X	X
• Product development, commercialisation and financing experience			X	X
• Business development experience and contacts		X	X	X
• International partnering of medical device products			X	
• Science, engineering and healthcare qualifications				
• Sales and marketing management experience	X	X	X	X
• Small/mid cap company directorships	X	X	X	X
• Strong corporate governance experience	X	X	X	X
• Financial acumen	X	X	X	X
• Risk management	X	X		X
• Regulatory and pricing approval experience in major international markets				
• Capital markets and capital raising	X	X	X	X
• International M&A experience		X	X	X
• SEC compliance and US listing experience		X	X	